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DOLLAR SALES TO EUROPE AND ASIA LED \$1 BILLION INCREASE IN FISCAL 1963-64 EXPORTS

bу

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Reprinted from
FOREIGN AGRICULTURAL TRADE
OF THE
UNITED STATES
June 1965



Trade Statistics and Analysis Branch
Development and Trade Analysis Division
Economic Research Service
U.S. Department of Agriculture





SPECIAL in this issue

DOLLAR SALES TO EUROPE AND ASIA LED \$1 BILLION INCREASE IN FISCAL 1963-64 EXPORTS

by

Eleanor N. DeBlois 1/

U.S. agricultural exports in fiscal 1963-64 reached a record high of \$6,074 million, nearly \$1 billion above a year earlier (table 1).

Practically all of the increase was in commercial sales for dollars, which totaled \$4,489 million. Dollar sales to all areas increased, with the major increases occurring to Europe and Asia. The continued advance in economic activity in Western Europe and Japan, stronger demand for meat and livestock consumer products, growth in livestock industries in these countries (resulting in increased demand for feed grains, oilseeds, and high-protein meal), and unfavorable wheat harvests in Western Europe and the Soviet Union contributed to the rise in exports for dollars.

Exports under Government-financed programs totaled \$1,585 million, slightly above the previous year. Those to Asia accounted for over half the total. Those to Africa and Latin America, which have increased substantially over the past 5 years, represented one-fifth and one-eighth of program exports.

Revisions in export statistics since the preparation of the commodity report for the same period account for the differences in program totals shown in the 2 reports. (See "Commercial Sales Dominated Agricultural Exports in Fiscal Year 1963-64," Foreign Agricultural Trade of the United States, November-December 1964.)

Canada

Economic activity continued at a high level in Canada in 1963-64. Production of breadgrains--wheat and rye--in 1963 exceeded the large 1962 crop by 27 percent. The major factor in the strong upswing in Canadian farm exports during the year was record wheat sales abroad.

U.S. agricultural exports to Canada rose from around \$300 million at the beginning of the past decade to over \$400 million in 1959-60, to more than \$500 million in 1961-62, and to \$618 million in 1963-64.

Canada has ranked first, second, or third as a dollar market for U.S. farm products during the past 10 years. Exports to Canada, as shown in this report, include grains and soybeans shipped to Canada for loading vessels at Canadian

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Table 1.--U.S. agricultural exports under specified Government-financed programs, exports outside specified Government-financed programs, and total agricultural exports: Value by country of destination, year ending June 30, 1964

•• '•	# + F T □	T - 11+14 .	Public Law 480	780	₩1+10 TV	*P.L. 87-195	: Total	Total : Total :	•• -
• •	1	ידי בדיידי	T DTOTT		Tong-term		agricuita • • • • • • • • • • • • • • • • • • •	T: agricultur.	41: - Totel
Country	Sales	Famine	Foreign :	Ranton	supply and	national	mder	outside:	: 10 car : agricultural
	g S	and other; donations: emergency: 1/: relief:	lonations: $\frac{1}{1}$:	2/2	dollar credit sales	:Development: (A.I.D.) :programs 3/	: specified : Government : programs	: specified : Government :programs 4	: exports
					Thousand				
North America Canada	}	1	}	339	1	1	339	9 617.946	6 618.285
Greenland		1	1	1 1	1	1 1 1	1 1		
Miquelon and St. Pierre Islands:		1			1		1		
Total	1	1	1	339	1		339	9 617,963	53 618,302
Latin American Republics and									
Argentina	1	1	1	1	-	1	-	- 2,933	33 2,933
Bolivia	5,115	954	2,531	107	2,037	1	10,744		1
Brazil	45,237	1,544	13,196	29,307	!	1	89,284	11,	_
Canal Zone	1	1 1	1 5	1 0	1 0				
Charle	1	-	5,419	1,052	2,354	Ι,	10,447		
	1 1 1 1	1 271	10/'0	5,798	5,155	*	18,319		,
Cuba		1,2,1	017		1 1	1 1	1,40/		
Dominican Republic	-	348	4.462	1.583	3.817	7	15.		
Ecuador	!	248	2,289	1 1	2,101			5,912	
El Salvador	-	1	1,838	1	-	-	1,838		
Guatemala	1 1 1	1 1	1,721	893	1	1	p 2,614		
Haiti	1 1	-	1,372	33	1	5/-15	1,390		
Honduras	1 1 1	1 4	369	158	1 1	!	527		
Maconomic	-	163	9,808	1 1	1	1 1	9,971	1 65,484	34 75,455
NICAL'ABUA		1 1	985	1		!	985		
Paraguav	2.007		875				2,6,6		3,472
Peru	5,242	1,480	1,916	7,713	1	-	16,351	16	
Uruguay	-	-	586	109	-	-	662		e.
Venezuela			5,200	7	-	1	5,207	7 77,642	
	1		1	1	i i		0		
republics and canal cone	27,601	6,018	59,85/	46,760	15,464	7,101	192,801	1 2/5,5/7	468,378
Other Latin America Bahamas		;	}	1	!	1	1	- 10,242	10,245
Barbados	-	1	-	-	!	1			
Bermuda	1	!	1	!	-	;	!		
British Guiana	1 1	!	134	1	-		13		
British Honduras	-	1	204	-	-	!	204	4 1,806	0,010
Falkland Islands	1	!	1	1	!	1	!		!
									Continued

Table 1.--U.S. agricultural exports under specified Government-financed programs, exports outside specified Government-financed programs, and total agricultural exports: Value by country of destination, year ending June 30, 1964 - Continued

	工一个工作	m:+:1	Public Law 480	1480	小子+3~ 丁廿	:P.L. 8/-195:	Total	Total	
••	اره	TICIE II	TICLE 1.	1	IT OTO TA		agricultural	:agricultural:agricultural:	
Country	Sales	Famine	Honoi on	•• ••	Long-term	: Inter: :	exports	exports :	: Total :apricultural
	foreign	and other.	donations	Barter 2/	dollar	nt	specified		exports
		relief	/1	1	credit	3	Government programs	: Government: programs $ar{\mu}/$:	
Other Latin America (Continued)					Thousand dollars	dollars			
	-	-	-	!		-	1	104	104
French West Indies		-	81	-	-	-	81		1,035
Jamaica	!	59	2,003	94	!	-	2,108		18,406
Leeward and Windward Islands	1	11	139	! !	1	-	150		2,077
Netherlands Antilles	!!!	-	!	-	-	-	-	9,580	9,580
Surinam	!	20	89	1	-	-	88		2,802
Trinidad and Tobago	-	163	9	-	1	-	169		10,143
Total Other Latin America:	!	253	2,635	94			2,934	9	67,504
••									
Total Latin America	57,601	6,271	62,492	46,806	15,464	7,101	195,735	340,147	535,882
פייסיניה									
Albania	-	-	1	;		-	-	;	;
Austria	-		-	-	-	-	-	14,744	14,744
Azores	-	-	-	!	-	-	-	829	829
Belgium and Luxembourg	-		-	280	-	-	280	150,203	150,483
Bulgaria	-		-	-		1	1	2,776	2,776
Cyprus	1,859	1	242	-	-	ŧ 1	2,101	1,327	3,428
Czechoslovakia	-	}	1	!	!	-	!	11,012	11,012
Denmark	-	-	-	-		!	!	73,952	73,952
Estonia	-	-	-	-		-	-		-
Finland	!	-	-	1,222		-	1,222		16,530
France	-	-	34	!		-	34		142,292
Germany, East		-	-	-	1	-	-		15,920
Germany, West		!	!	3,973	-		3,973	700	410,142
Gibraltar		!	1	-	-	•	!		141
Greece	14,433	-	5,291	477	-		20,222		27,848
Hungary		-	-	-	1 0		1 6		22,8/1
lceland	1,468	-		1 0	452		2,053		3,8/2
Ireland	!	;		4,522		!	4,522		27,392
		888	6,500	1,26/			8,655	7.	218,266
Latvia	!	1	!	!	-		-	1,044	1,044
Lithuania	-	-	!	-	-	-	-		
Malta and Gozo	1	-	-	-	-	1	!	375	375
Netherlands	6	-	-	910	-	1	910	412,265	413,175
Norway		-	-	-		-	-		37,155
Poland and Danzig	59,467	-	7,462	10,409	-	1	77,338	52,454	129,792
Portugal	1	-	2,755	133	2,067		7,955		23,314
Rumania	1	!	-	-	-	!	1 1	62	62
								0~-	Continued

Table 1.--U.S. agricultural exports under specified Government-financed programs, exports outside specified Government-financed programs, and total agricultural exports: Value by country of destination, year ending June 30, 1964 - Continued

	Title I: Title II	1 1.	Public Law 480	1,80	Witte TV	-195:	Total	Total : Total :	
• •					Ί.		agriculoural	agricultural:	
Country	Sales	Famine	Romei en	•	Long-term :	Inter- :	exports	exports :	Total
	foreign	and other donations:	donations:	Barter : 2/	• ••	Development:	specified		<pre>•agricultural : exports</pre>
		relief	··· ··	·· ··	credit :	(A.I.D.) : programs 3/:	Government :	Government : programs 11/:	
Europe (Continued)				'	Thousand dollars	1			
Spain	-	-	3,539	4,850	!	1 1	8,389	79,397	87,786
Sweden		!	-	1 1		-	1	48,973	48,973
Switzerland	1 1	1	1 1	141	-	-	141	73,025	73,166
Turkey	38,763	309	3,419	1	-	1,199	43,691	6/-143	43,548
United Kingdom	-	1	-	2,731	i i	-	2,731	445,562	448,293
Union of Soviet Socialist Rep	-	1	1 1	1	-	-	-	128,627	128,627
Yugoslavia	$\frac{7}{18,040}$	56	7,405	1,702	11,142	$\frac{5}{-1}$	38,344	26,881	65,225
Total Europe	134.030	1.253	36.647	32.618	16.661	1.352	222.561	2 420 323	2 642 884
a		4							
Aden	-	-	10	1	-	-	10	1,068	1,078
Afghanistan	1	18,250	52	!	1	1	18,302	6/-8,886	9,416
Arabia Peninsula States, n.e.c	1	452	1	1	:	1	453	29	482
Bahrain, State of	1	!	!	!	1 1 1	-	-	1,131	1,131
Burma	7/736	!	134	-	-	1 1	870	394	1,264
Cambodia	1	!	2	!	!	428	430	6/-42	388
Ceylon	!	!!!	2,079	!	!	!	2,079	$\frac{2}{2}$, 338	4,417
China	-	-	-	!	-	1	1	1 1	!
Goa, Damao, and Diu	!	!	!	!	!	!		!	-
Hong Kong	$\frac{7}{1}$,361		1,357	3	!	!	2,908	48,203	51,111
India	7/371,289	∞l	14,150	-	-	20	390,113	10,428	400,541
Indonesia	$\frac{7}{14}$,086	1,669	1,885		-	1,212	18,852	က	18,855
Iran	1 1 1	2,019	3,4/1	18	1 0	-	5,508	12,884	18,392
Iraq	1 1		///	599	10,326	1 6	11,702	9,315	21,017
Israel	23,716		787	4,124	-	30	28,436	45,550	73,986
dapan	7/14,003	1 7	040	202	!	!	14,925	727,740	742,165
JOE WELL	1	0,591	979	•	!	!	477'/	6,400	13,624
Norea, North	1 0	100	1 0	1 0	1 1 1	1 0	1 7	1 0	1 0
Korea, Republic	65,318	11,104	7,868	3,400	!	325	88,015	20,650	108,665
Kuwait	-	-	1 6	-	!			3,947	3,947
Laos	1	!	848	1 6	[] 	710	1,558	179	1,737
Lebanon	!	!	20	221	!	1	271	6,936	7,207
Macao	-	-	619	-	-	-	619	$\frac{6}{-144}$	475
Malaysia 9/		26	883	62	!	!	1,006	10,815	11,821
Mongolia, Outer		-	1 4			!			1 1 1
Nansei and Nanpo Islands, n.e.c:	!		1,605	-	3,814	-	5,419	15,259	20,678
Paki stan	7/130.088	6.432	3,831	7	1 I E I I I		140.362	6/-2.054	138.308
		•							

Table 1.--U.S. agricultural exports under specified Government-financed programs, exports outside specified Government-financed programs, and total agricultural exports: Value by country of destination, year ending June 30, 1964 - Continued

			Public Law 480	087		:P.L. 87-195	Total	: Total	
••	Title I	: Title II:	Title III		Title IV	: Agency for	:agricultura]	:Agency for :agricultural:agricultural	••
: Country		Famine	: Foreign :	4	Long-term supply and	: Inter-	exports under	: exports	: Total :agricultural
	ior foreign currency	and other donations: emergency: 1/ relief:	donations:	barter :	dollar credit sales	nt 3/	R & L	: specified : Government : programs 4/	exports
Asia (Continued)				•	Thousand	dollars			
Palestine.	7/1 665	17%		4 175			0 0 0		
Knilippines	•	+/-	006,0	0,1/0		2/-123	13,791	15 268	60,141 15,268
Southern and Southeastern Asia ::								,	
п.е.с.	-	1 0	0	!	1 0	!		1	
Syrian Arab Republic	25.947	203	5.259	5.812	392		657 42 034		1,023
Thailand			45		l		42,034	12,003	
Viet-Nam	27,800	12,583	1,490	i	;	707	42,580		
Total Asia:	676,689	69,592	53,331	20,662	14,532	3,363	838,169	1,013,210	1,851,379
Oceania									
Australia	-	1	-	!	-	;	1	38,543	38,543
British Western Pacific Islands:	1	-	82	}	-	!	82	569	
French Pacific Islands	-	-		}	-	-	-	1,170	1,
New Guinea	}	!	-	-	-	!	-	282	
New Zealand and Western Samoa:	1	!	-	!	!	-	-	5,154	5,154
Trust Territory of the Pacific :								,	
Islands						:			
Total Oceania			82			1	82	47,173	47,255
Africa									
Algeria	-	33,491	13,577	9	!	-	47,074	6/-3,822	43,252
Angola	-	-	-	-	1	1	!		
Different days Antica and Tanganyika		107	1,162	-	-	264	1,533	932	2,465
Leone	-	1	534	;	!	1	534	674	1,208
Cameroon, Federal Republic of:	!	-	2	-	-	-	2		
Canary Islands	-	!	-	1,323	-	-	1,323	2,887	4,210
Congo, Republic of and Ruanda-	20,573	309	1.914	ļ	;	1,147	23.943	1,434	25.377
Ethiopia		271	144	148	-		1,433		
Ghana	!	255	641	-	-	!	968	7,408	
Liberia	-	-	215	:	-	-	215		
Libya	-	-	399	248	!	-	249		2,783
Madeira Islands	-	-	-	-		-	-	1,409	
								•	Continued

1.--U.S. agricultural exports under specified Government-financed programs, exports outside specified Government-financed programs, and total agricultural exports: Value by country of destination, year ending June 30, 1964 - Continued Table

	1 - 1 - 1	+ + + + + + + + + + + + + + + + + + +	Public Law 480			ĺω	Total	Total	
		-1	TITTE III		Long-term	Agency ror : Inter- :	<pre>:agricultural:agricultural : exports : exports</pre>	agricultural exports	rotal
Country	Sales	Famine		Rarter : SI	~	: national :	under		agricultural
••	foreign		donations: $\frac{1}{2}$:	2/2:		a) ~	ىـ _	O 22	: exports
		**	••!		Thomsand	:programs 3/:	programs	:programs 4/	
Africa (Continued)	• ••				Dipononi				
Malagasy, Republic	:	-	318	1 1	-	-	318	140	458
Mauritius and Dependencies		!	26	1	-	1	26	168	194
Morocco	: 800	12,786	8,301	326	-	6,647	31,860	6/-4,692	27,168
Mozambique	:	-	1	-	!	!	!	674	674
Nigeria, Federation of	:	-	371	-	!	!	371	7,548	7,919
Rhodesia and Nyasaland,									
Federation of	:	!	1	!	-	!		1,420	1,420
Seychelles and Dependencies	:	!	5	-	!	-	5	2	7
Somali Republic	:	17	2	-	-	-	19	95	7.5
Somaliland, French	:	-	66	-	!	!	66	93	192
South Africa, Republic of:	:	!	64	8,223	!	-	8,272	26,157	34,459
Spanish Africa, n.e.c	:	-	1	1 1	!		!	148	148
Sudan	: 4,914	193	14	-	-	-	5,121	1,946	7,067
Tunisia	: 4,670	12,475	1,012	302	! !	-	18,459	6/-4,206	14,253
United Arab Republic (Egypt):	: 152,576	1	5,129	-	!	82	157,787	3,573	161,360
Western Africa, n.e.c	: 11,916	380	2,023	1,171	!	260	16,050	4,340	20,
Western Equatorial Africa, n.e.c.:	:	10	24	-	-	1	34	70	104
Western Portuguese Africa, n.e.c.:				!	-	£ 1	-	1,125	1,125
Total Africa	: 196,319	60,294	35,961	11,747	1	11,700	316,021	62,731	378,752
: Country of destination not reported .:		10/12,755		-		8	12,755	-12,755	
Total all countries 1064	.1 064 639	150 165	188 513 11/119 179	/119 179	1,6 657	93 516	1 585 669	7, 7,88 700	757 720 9
		07,001	717 616 6001	717,117	10,01	010,02	1,000,000	4,000,172	0,014,404

Economic Research shown on previous reports were furnished by the Office of Business Economics, Department of Commerce.

2/ The barter program is authorized under the Charter Act of the Commodity Credit Corporation; Sec. 303, Title III, P.L. 480; and other Values shown for Service, from quantities reported by the Reports and Analysis Branch, Program Operations Division, Foreign Agricultural Service. Values Title III donations were estimated in the Trade Statistics and Analysis Branch, Development and Trade Analysis Division, 1/ Foreign donations are authorized under Sec. 416 of the Agricultural Act of 1949 and Sec. 302, Title III, P.L. 480.

legislation.

commercial transactions, shipments of some commodities with governmental assistance in the form of (1) extension of credit for relatively short periods, (2) sales of Government-owned commodities at less than domestic market prices, and (3) export pavments in cash or in kind. 3/ Includes expenditures under commodity (non-project) programs and economic development loans. 4/ "Total agricultural exports outside specified Government-financed programs" (sales for dollars) include, in addition to unassisted

Table 1.--U.S. agricultural exports under specified Government-financed programs, exports outside specified Government-financed programs, and total agricultural exports: Value by country of destination, year ending June 30, 1964 - Continued

Net adjustment from a previous period.

The non-comparability of the data available for the reporting of Government-financed programs may affect the reliability of the totals be attributed to lags in reporting or to differences in valuation procedures. Exports under Title II are shown in this report at cost to for any country, but the discrepancies are most apparent when exports under Government programs exceed total exports. These excesses may C.C.C., whereas these shipments are at times reported to the Bureau of the Census at market value.

7/ Under agreements with Burma and Indonesia, raw cotton was exported to third countries for processing. In exchange, processed goods are exported to the agreement country. The Title I values shown for the above-mentioned countries do not include the value of the raw cotton exported to third countries as follows:

Value (Thousand dolla	5,196	14,305	19, 501
Agreement Country	Burma	Indonesia	

ars)

The cotton not included in the values for the agreement countries is included in the Title I value for the processing countries as follows:

Value (Thousand dollars)	4,214	586	965	926	10,469	111	627	1,157	19,501
Agreement Country Burma	Витта	Burma	Indonesia	Indonesia	Indonesia	Indonesia	Indonesia	Indonesia	third countries
Processing Country Hong Kong	Japan	Pakistan	Hong Kong	India	Japan	Pakistan	Philippines	Yugoslavia	Total cotton processed in third countries

The Title II value shown for India includes \$43,000 for needy Tibetan refugees in Nepal and for needy Nepalase located in the refugee area, who are victims of hardship and famine.

9/ Prior to January 1, 1964 reported by Bureau of the Census as Federation of Malaya, State of Singapore and British Borneo.

10/ Donations through the United Nations Relief and Works Agency (UNRWA) for the relief of Palestine refugees.

11/ Since shipments to U.S. territories are not included in U.S. exports, shipments to Guam in the amount of \$3,000 are excluded from the total of exports under the barter program.

ports moving through the St. Lawrence Seaway. For 1963-64, these transshipments are estimated at \$161 million, which would leave a balance of \$457 million for Canadian consumption. Regardless of the exclusion of estimated transshipments, Canada would be the second U.S. dollar market in 1963-64 (table 2).

Canada purchased \$57 million of U.S. raw cotton in 1963-64, and was second only to Japan as a U.S. market for that commodity. Allowing for transshipment of an estimated \$24 million of the \$76 million of U.S. soybeans exported to Canada, that country ranked fourth as a U.S. soybean market. Canada is the major market for U.S. fruits and vegetables. Exports of these commodities in 1963-64 totaled \$169 million. Canada is also the best market for U.S. meats and products except poultry. Purchases of these products in 1963-64 totaled \$26 million, including \$18 million of pork. Excluding the estimated value of transshipments of corn (\$64 million), U.S. exports of this grain for Canadian consumption totaled \$25 million.

Latin America

The countries of Latin America have faced serious economic problems because of the downtrend in world prices during most of the past decade for agricultural and other primary commodities upon which they heavily depend. In 1964, terms of trade were generally more favorable than the year before and contributed to economic gains.

Rapid population increases outstripping economic growth, a dependence upon exports of agricultural and other primary commodities, large imports of industrial products, weak foreign exchange positions, and chronic inflation are major problems in the area.

About 10 percent of U.S. agricultural exports went to Latin America in 1963-64, of which nearly two-thirds were dollar sales. U.S. exports to the area were 10 percent higher in 1963-64 than a year earlier.

During 3 of the past 4 fiscal years, Venezuela has been the leading Latin American dollar market for U.S. farm products, followed closely by Mexico which was the No. 1 dollar market in the area in 1962-63. Exports to Venezuela in 1963-64 totaled \$83 million compared with \$61 million in the previous year. Major commodities included wheat and flour, fruits and vegetables, oilseeds and products, dairy products, feed grains, meats and products, and cotton.

U.S. exports of agricultural commodities to Mexico which totaled \$62 million and \$57 million in 1960-61 and 1961-62, respectively, rose to \$78 million in 1962-63 and declined slightly to \$75 million in 1963-64. Feed grains, principally corn, were the major U.S. agricultural export. Other important commodity exports included dairy products, fruits and vegetables, tobacco, hides and skins, cattle, and lard.

Other major dollar markets in the area in 1963-64 included Peru, Colombia, the Dominican Republic, Brazil (also the leading recipient of Government-financed exports in the area), Panama, and Chile.

Brazil in 1963-64 was the fourth largest recipient of program shipments and the leading recipient in Latin America. Nearly 90 percent of U.S. agricultural

Table 2.--Leading dollar markets for U.S. agricultural exports and principal countries of destination for Government-financed agricultural exports, July-June 1963-64

Ø

Country	Sales for dollars	Country	Government-financed exports
•••	Million dollars		Million dollars
Japan	727	India	390
Ganada	1/618	UAR (Egypt)	158
United Kingdom	944	Pakistan	140
Netherlands	412	Brazil	68
West Germany	406	. Korea	88
Italy (Including Trieste) .:	210	Poland	77
Belgium-Luxembourg	150	Algeria	47
France	142	Turkey	4 47
USSR	129	South Viet-Nam	43
Spain	79	Taiwan	42

 $\frac{1}{2}$ Includes the estimated value of U.S. exports to Canada of grains and soybeans for finishing the loading at Canadian ports of vessels moving through the St. Lawrence Seaway, \$161 million.

exports to that country were Government-financed, with half of the program shipments moving under Title I, about a third under the barter program, and the remainder consisting of donations under Titles II and III, P.L. 480.

The economy of Brazil has experienced a downtrend since mid-1961. Runaway inflation, augmented by government fiscal policies and general lack of confidence, led to a slump in Brazil's previously rapidly expanding economy. The new government which took over in March 1964 has taken measures to hold down inflation and combat the acute balance-of-payments problem. In addition, it has initiated programs to bolster the farm economy which include strengthening support prices, developing a countrywide program of crop storage, passing an agrarian reform law, and increasing the availability of fertilizer.

Other major recipients of program shipments in Latin America were Colombia, Peru, and the Dominican Republic.

Europe

Economic growth in Western Europe continued to expand rapidly despite a number of serious problems, chiefly inflation and balance-of-payments difficulties in some countries.

U.S. agricultural exports to Europe reached a record \$2,643 million in 1963-64, 22 percent above 1962-63 and nearly 40 percent higher than the 1954-55 through 1958-59 average.

Over 90 percent of the total represented dollar exports compared with 63 percent in the earlier 5 years. Fifty-four percent of all U.S. dollar exports were destined for Europe in 1963-64.

U.S. agricultural exports to the 6 EEC countries, nearly all for dollars, were one-fourth higher in 1963-64 than in 1962-63 and nearly 50 percent above the 1954-55 through 1958-59 average.

The sharp increase in exports of U.S. farm products to Europe in 1963-64 took place in wheat and flour, cotton, tobacco, oilseeds, animal fats, meats and products, hides and skins, and dairy products. The reduced size and poor quality of the European wheat crop in 1963, growing European demand for meats and other products, and rebuilding of cotton stocks contributed to the advance.

Europe accounted for 8 of the 10 leading dollar markets for U.S. agricultural commodities in 1963-64; The United Kingdom, which ranked third after Japan and Canada; the Netherlands, fourth; West Germany, fifth; Italy, sixth; Belgium-Luxembourg, seventh; France, eighth; the USSR, ninth; and Spain, tenth.

Poor weather damaged most crops in the Soviet Union in 1963, but grains, especially wheat, were the hardest hit. The grain crop was probably the smallest since 1954. The Soviet Union, which is traditionally a large exporter of wheat, expended large amounts of gold and foreign exchange for heavy imports of wheat during 1963-64.

Bread is the most important food item in the Soviet diet, just as wheat is the most important agricultural export. The shortage of wheat resulted in a tightening of the bread supply and the use of lower quality wheat.

The USSR concluded agreements to purchase 6.5 million metric tons of wheat (including the wheat equivalent of flour) from Canada and 1.75 million tons from Australia. Smaller quantities were purchased from West Germany, France, and Italy. Rumania loaned wheat to the USSR.

The United States supplied nearly 62 million bushels (1.69 million metric tons) of wheat to the Soviet Union for \$110 million during fiscal 1963-64. Exports of 59 million pounds (\$3.9 million) of inedible tallow, 1.5 million cwt. (\$9.7 million) of milled rice, and smaller quantities of cattle hides, cotton, and other commodities to the USSR brought that country into ninth place as a dollar market for U.S. agricultural commodities in 1963-64.

Poland was the sixth largest recipient of Government-financed exports in 1963-64. Since the first shipment took place under Title I in fiscal 1957-58, \$490 million of agricultural commodities had been supplied to Poland under this title through June 30, 1964. Wheat made up half and cotton about one-fourth of the Title I exports during the 7 fiscal years. Other major commodities exported under this title were feed grains and vegetable oils.

Poland increased its dollar purchases of U.S. farm products from \$12 million in fiscal 1961-62 to \$32 million in 1962-63 and \$52 million in 1963-64. In September 1964, Congress withdrew the eligibility of Poland for Title I agreements, limiting Polish purchases under P.L. 480 to Title IV, with dollar repayments over 5 years. At present, Poland may purchase U.S. agricultural commodities under Title IV, for short-term credit under the C.C.C. credit sales program, or on a strictly commercial basis.

In 1963-64, Turkey was the eighth largest country of destination for Government-financed agricultural exports. Since 1954, the United States has supplied most of Turkey's agricultural imports under P.L. 480, principally Title I. Wheat made up nearly 60 percent and vegetable oils 30 percent of the \$409 million exported under Title I through 1963-64. Feed grains, rice, dairy products, tallow, beef, and poultry were also included.

Asia

For about a decade Far East agricultural production increased faster than population. In the past 3 years, however, the population explosion has exceeded the advances in food production. West Asia suffered a prolonged drought in 1959-62. Increased food imports to this region have been partially due to food shortages induced by the drought.

The economy of Japan has continued a long record of growth since the end of the postwar reconstruction period in the early 1950's. The Japanese standard of living is the highest in Asia, and import demand is increasing for a greater volume, greater variety, and higher quality of goods.

In fiscal 1963-64, Japan was the leading dollar market for U.S. farm products. Japan has ranked first or second for the past 5 years. Dollar exports in 1963-64 totaled \$727 million, 50 percent higher than a year earlier. Japan was the leading market for cotton, purchasing \$149 million, more than one-fifth of total U.S. cotton exports. Japan was the No. 1 market for feed grains, exports of which totaled \$131 million, nearly twice those of 1962-63. Shipments of

wheat and flour totaled \$127 million, more than twice those of 1962-63. Japan purchased \$21 million of inedible tallow, accounting for 16 percent of U.S. exports of this product. Japan purchased \$12 million of U.S. milled rice compared with less than a million in the previous 5 years. U.S. exports of unmanufactured tobacco, fruits, vegetables, nuts, poultry and other meats, and dairy products also showed substantial increases.

Other important dollar markets in Asia in 1963-64 were Hong Kong, the Philippines, and Israel, whose agricultrual exports until recently were predominantly financed under P. L. 480.

A large part of Asia's food deficit in recent years has been filled under foreign aid programs, which have helped conserve financial resources and have permitted their direction into economic development.

India has been faced with persistent shortages of food supplies because of rapid increases in population and a decline in food production. The government took vigorous action to combat inflation in food prices. Government stocks of wheat and rice were released and sold at subsidized prices. Steps were taken to eliminate restrictions on movement of food from surplus to deficit areas. Privately hoarded stocks were released, and prices were fixed. The government launched a drive for greater imports of food grains.

To assist in relieving the acute shortage of grains, shipments under Title I, P.L. 480, were stepped up. In 1963-64, 160 million bushels of U.S. wheat were shipped under this program, the largest fiscal-year shipments to a single country since the beginning of the sales-for-foreign-currency program in 1954-55. From the signing of the first Title I agreement with India in August 1956 through June 30, 1964, the United States supplied about 850 million bushels of wheat to India under this program. Title I exports of wheat to India in 1964-65 are moving at a substantially higher rate than in 1963-64.

India has been for some years the largest recipient of exports under Government-financed programs. Over 90 percent of U.S. exports of farm products to India during the past 8 years have been under Government programs, primarily sales for foreign currency under Title I. Shipments of wheat made up three-fourths of total Title I exports. Feed grains, rice, cotton, tobacco, dairy products, soybean oil, and canned fruits made up the remainder of the \$1,888 million exports of farm products to India in exchange for foreign currency through June 30, 1964.

Pakistan, the Republic of Korea, and South Viet-Nam continue to be heavily dependent upon U.S. financed agricultural imports. Gains in agricultural production in recent years were not sufficient to offset the rapid growth in population. In South Viet-Nam, increased insurgent operations by the Viet Cong and political uncertainties have hampered economic activity.

U.S. exports of agricultural commodities to Pakistan, virtually all Government-financed, increased from \$10 million in 1954-44 to \$138 million in 1963-64. Sales for foreign currency under Title I made up nearly 90 percent of program shipments. Exports of wheat were nearly two-thirds of the Title I total during the 10-year period. Other major Title I exports were vegetable oils, rice, and cotton, about half of which went to third countries for processing.

The United States is the principal supplier of agricultural commodities to the Republic of Korea with more than 85 percent moving under Government programs during the past 10 years. Sales for foreign currency under Title I supplied nearly half the program shipments, and exports under Mutual Security (AID) programs provided about a third.

Wheat made up two-fifths of the commodities exported under Title I since the signing of the first Title I agreement with South Korea in May 1955. Cotton, feed grains, and rice were other major exports under this program. Cotton accounted for nearly two-thirds of Mutual Security (AID) program exports. Other commodities included wheat, feed grains, tallow, rice, and hides and skins.

U.S. exports of agricultural commodities to South Viet-Nam in recent years have been virtually all Government-financed. During 1954-55 through 1960-61, most of the exports of farm products were under Mutual Security programs. Since the signing of the first Title I agreement with South Viet-Nam in June 1958, Title I exports have increased and during the past 3 years have averaged nearly 70 percent of all Government-financed exports to that country.

Milk, chiefly condensed, and wheat were the principal exports under Mutual Security programs; cotton, tobacco, condensed milk, and wheat flour were most important under Title I.

The achievement of 6 years of continued economic growth has placed Taiwan second to Japan as a Far Eastern country capable of self-sustaining economic growth. Both agricultural and industrial production have expanded, but industry, especially the textile industry, is the most dynamic sector of the economy. Exports of farm products and other U.S. aid have provided the impetus for Taiwan's economic development.

Taiwan is nearly free of dependence on foreign aid. Agricultural commodities will be exported through 1966 under a Title IV agreement with the Government of Taiwan. Title IV private trade agreements may be concluded which would extend exports under this title beyond 1966.

The United States is the principal supplier of Taiwan's substantial imports of farm products. Dollar exports of U.S. agricultural commodities, which made up 10 percent or less of total U.S. agricultural exports to that country in 1954-55 through 1958-59, increased from \$12 million in 1959-60 to \$26 million in 1963-64, when they represented more than 40 percent of U.S. farm product exports to Taiwan.

Most Government-financed exports were under Mutual Security (AID) programs from 1954-55 through 1960-61. In the past 3 years, program shipments were predominantly sales for foreign currency under Title I.

Shipments of raw cotton made up over 40 percent of Mutual Security program exports and about 30 percent of Title I exports through 1963-64. Exports of U.S. cotton under Government programs have helped build Taiwan's textile industry. Wheat was a major export under both programs and soybeans were important under the Mutual Security program.

Oceania

A high level of economic activity prevailed in Australia and New Zealand in 1963-64. Both countries benefited from generally increased production, higher export prices, and greater demand for their agricultural commodities.

In Australia, record gold and foreign exchange holdings were chiefly derived from agricultural exports and from heavy capital investment in Australian industry. Australia had record wheat and rice harvests in 1962, 1963, and 1964.

Australia has been a dollar market for \$30 million to \$38.5 million (1963-64) of U.S. farm products in the past 10 years. Tobacco is the leading U.S. export, accounting for two-fifths of the total in 1963-64. U.S. cotton exports nearly doubled in 1963-64 from a year earlier and made up nearly 30 percent of the total.

Favorable demand for livestock products and relatively high prices stimulated record exports from New Zealand in 1963-64. Increases in imports and freight costs resulted in an overall trade surplus of only \$15 million at the end of June 1964.

New Zealand annually purchases from nearly \$7 million to over \$8 million of U.S. farm products. A decrease in exports of tobacco, the principal U.S. agricultural export, accounted for the decline in total exports to \$5.2 million in 1963-64 from \$6.8 million a year earlier.

Africa

In the region north of the Sahara, agricultural production has not kept pace with population growth. The governments of the various countries continue to emphasize crop diversification and expansion of total farm output to meet growing domestic needs and to augment earnings from agricultural exports.

The trend toward national independence continues mostly in the region south of the Sahara. Except during periods of civil strife, the political changes have had no discernible effect upon agricultural production and exports. Agricultural production per capita is steadily increasing in the southern region and for the African continent as a whole.

In the past 5 years, the Government of the United States has financed a larger proportion of U.S. agricultural exports to Africa, 33 percent in 1954-55 through 1958-59, compared with 81 percent in 1959-60 through 1963-64.

The United Arab Republic was the principal recipient of Government-financed exports in Africa and the second largest world destination for program shipments in 1963-64. The UAR is the leading agricultural producer in North Africa. Agricultural production is entirely dependent upon irrigation, and yields are not subject to wide variation. The United Arab Republic depends upon imports for about 27 percent of its food supply. The country lacks foreign exchange to purchase all of its needed food imports in the world market. Deficits in certain commodities have largely been supplied by the United States under the Food-for-Peace program for the past 6 fiscal years, as well as during 1955-56. Over 80 percent of the program exports to the United Arab Republic have been sales for foreign currency under Title I. Wheat and flour made up nearly three-fourths of the

total, and feed grains about a tenth. Vegetable oils, tobacco, tallow, rice, dairy products, and beans were also shipped under this program. The United Arab Republic has been second to India as a country of destination for Government-financed exports during 4 of the past 5 fiscal years.

Other major recipients of government-financed exports in Africa in 1963-64 were Algeria, (which ranked seventh as a destination for government program exports) the Republic of the Congo, Morocco, Tunisia, and Western Africa, n.e.c. Program exports to Western Africa, n.e.c. went to Guinea, Senegal, Ivory Coast, Mauritania, Dahomey, Togo, Niger, and Upper Volta.

Dollar exports to Africa have remained at virtually the same level during the past 10 years. The Republic of South Africa is the largest dollar market. U.S. agricultural exports to South Africa in 1963-64 included \$10 million worth of wheat, most of which was exported under the barter program, rice (\$10 million), cotton (\$4.5 million), dairy products (\$4.2 million), and animal fats and oils (\$1.5 million).

Credit Sales

Export-Import Bank medium-term guarantees of credits extended by U.S. commercial banks and purchases under the CCC credit sales program totaled \$197 million in 1963-64, \$36 million higher than a year earlier. Credit sales are included in exports outside Government-financed programs in this report. Credit purchases increased \$42 million and Export-Import Bank guarantees declined \$6 million in 1963-64 (table 3).

Most of the increase under the credit sales program was in purchases for export to Asia, which were \$66 million in 1963-64 compared with \$24 million in 1962-63. Purchases under the CCC program have increased substantially during the past 4 fiscal years. They totaled \$18 million in 1960-61, \$33 million in 1961-62, \$76 million in 1962-63, and \$118 million in 1963-64.

Japan was the largest purchaser of agricultural commodities under the CCC credit sales program. Japanese purchases included cotton (\$32.2 million), grain sorghums (\$21.7 million), corn (\$1.9 million), and wheat (\$0.5 million).

Medium-term guarantees extended by the Export-Import Bank included \$58.6 million for cotton and \$0.1 million for exports of breeding stock (swine and cattle) to Japan. Guarantees for exports to Hungary included \$11.4 million for wheat, \$4.7 million for corn, and smaller amounts for exports of cotton, soybeans, soybean meal, and dry milk. Export-Import Bank guarantees of exports to Hungary covered only 75 percent of the invoice value of the commodities since cash down-payments of at least 25 percent were required. The guarantee extended by the Bank to Austria covered exports of cotton.

Table 3.--U.S. credit sales of agricultural commodities: Value by country, year ending June 30, 1964 $\underline{1}/$

	: Export-Import :		:
	: Bank loans :	CCC	Total
Country	:and medium-term:	credit	. credit
	: guarantees 2/:	sales <u>3</u> /	sales
		ousand dollar	·
atin American Repub <u>lics</u>	:	Jabana Gollar	
Chile	:	3,297	3,297
Colombia		278	278
Ecuador		831	831
Guatemala		619	619
Haiti		2,245	2,245
Honduras		316	316
Mexico		8,902	8,902
Venezuela		2,167	2,167
Total Latin American Republics		18,655	18,655
Total Latin American Republics		10,000	10,055
ırope	•		
Austria	754		754
	· -	2,384	2,384
Belgium	•	720	720
France		1,248	1,248
Germany, West	•	1,240	
Hungary	•		19,227
Italy		3,560	3,560
Netherlands		4,253	4,253
Norway		1,103	1,103
Poland		9,082	9,082
Spain		1,976	1,976
Switzerland		189	189
United Kingdom		7,800	7,800
Total Europe	:19,981	32,315	52,296
Sia Hana Kana		1 /.15	1 /15
Hong Kong		1,415	1,415
Japan		56,340	115,048
Korea, Republic of		3,640	3,640
Lebanon		100	100
Malaysia		35	35
Philippines, Republic of		4,404	4,404
Taiwan (Formosa)		47	47
Thailand	50 700	162	162
Total Asia	: 58,708	66,143	124,851
ceania			
Australia		501	501
New Zealand		240	240
		741	741
Total Oceania		/41	/41
Frica			
frica		2/0	27.0
Libya		248	248
Total Africa		248	248
M-4-1	70 600	110 100	106 701
Total	: 78,689	118,102	196,791

^{1/} Credits for relatively short periods repayable in dollars plus interest (covering the financing costs of the lending agency). 2/ Includes disbursements by U.S. commercial banks under Export-Import Bank medium-term guarantees against political and/or financial risk. 3/ Purchases during the period.



